



**Deschutes Public Library  
Administrative Offices**

507 NW Wall Street, Bend, OR 97703  
Ph #541-312-5291 Cell #949-326-3748

January 30, 2023

**Attn: RFP Respondents and Concerned Parties**  
**Subj: Notice of Intent to Negotiate with Highest Ranked Finalist**  
**Request for Proposal (RFP) #22-23/16 for Ancillary Library Furniture**  
**Procurement, Delivery and Installation Proposal ORS279B in Support of Bond-**  
**Funded Construction Projects**

Based on responses to the recent request for proposals, **HMI-Oregon Dealership, Inc., dba PacificWRO** has been identified as the highest-ranked finalist to provide **Ancillary Library Furniture Procurement, Delivery and Installation Services** in Support of Bond-Funded Construction Projects.

Please review the attached matrix relating to the proposal evaluation conducted in alignment with criteria outlined in the solicitation. The Deschutes Public Library District intends to enter into contract negotiations with **HMI-Oregon Dealership, Inc., dba PacificWRO** to provide the services identified in the RFP document and resolution of any valid protests.

All questions related to this communication shall be directed to me by phone at (541) 312-5291 or by e-mail at [greg@redpointcm.com](mailto:greg@redpointcm.com).

Sincerely,

A handwritten signature in cursive script that reads "Gregory Holcomb".

Greg Holcomb, Owner's Representative  
Deschutes Public Library

<b>RFP 22-23/16 Ancillary Library Furniture Procurement, Delivery and Installation Evaluation Summary Worksheet</b>		
<b>CRITERIA</b>	<b>Points Available</b>	<b>PacificWRO</b>
<b>Ancillary Library Furniture Procurement, Delivery and Installation 1. Service experience and capabilities</b>	<b>15 Points</b>	<b>14.50 Points</b>
<b>Ability to meet the Master Development Schedule for the 2. procurement, delivery and installation of all specified products</b>	<b>10 Points</b>	<b>9.50 Points</b>
<b>Detailed Cost Proposal - *Score from Price Score Calculation 3. Spreadsheet</b>	<b>70 Points</b>	<b>53.31 Points</b>
<b>4. References</b>	<b>5 Points</b>	<b>4.25 Points</b>
<b>Total Available</b>	<b>100 Points</b>	<b>81.56 Points</b>

**\*Intent to Award: PacificWRO with 81.56 Points**